



To:  
ELPUENTE@CUBA Verein  
**Mitgliederverwaltung**  
Friedenstrasse 10  
D-50259 Pulheim

or by e-mail to the member administration:  
[mitglieder@elpuenteacuba.de](mailto:mitglieder@elpuenteacuba.de)

My annual fee:  Student: 99 €  Basic: 129 €  Standard: 495 € - **FIHAV-Offer 395 €!** I want to participate actively!   
 VIP-KMU: 795 €  VIP: 995 € + admission fee from 50 FTE on!  → depends on number of full-time employees (FTE). See contribution

## Membership request

\*\* required fields

Title, Name**:		First Name**:		Tel***:	
Born**:		E-Mail**:		Profession***:	
Postal code:**		City**		Street**:	
Company		Founded in:		Function:	

Membership fees & donations can be tax deductible.

**An authorization to debit helps to keep the effort low. Thanks!**

I will transfer the annual fee myself

Bank account: Kreissparkasse Köln  
BIC: COKSDE33XXX  
IBAN: DE26 3705 0299 0156 2806 22  
Gläubiger-Ident.-Nr.: DE55ZZZ00002292835

Mastercard or  Visa - Annual recurring payment by credit card (possible in EURO)

Company or cardholder name		Name as on credit card	
Card number:	CVC:		Valid by:
Place:	Date:		Cardholder signature:

Direct Debit (SEPA) authorization of the contributions until revoked from the following account:

Name:		First Name:		Company:	
Bank:		IBAN:		BIC:	
Place, Date:			Signature:		



**Declaration of consent according to data protection law according to § 7 DS-GVO and BDSG**

**Yes, I agree** that the association "ELPUENTE@CUBA" Verein may use my personal data in accordance with the purpose of the association (data protection declaration/privacy policy of ELPUENTE@CUBA).

\*\* Sending of information about events, membership administration, collection of contributions, request for donations and their processing,

\*\*\* may collect, process, use and transmit additional information in accordance with the German and European data protection rules. The collection, processing and use of my data is voluntary.

I can refuse my consent without adverse consequences or revoke it at any time with effect for the future.

In this case, I will issue the revocation statement: **ELPUENTE@CUBA - Member Administration, Friedenstrasse 10, D-50259 Pulheim, Germany**

**WE WANT TO REMAIN ANONYMOUS**, otherwise the consent is also valid for the use of graphic material that develops with the activities of the association and the company logo for the indication of references, among other things, in the WEB and in the social networks.

**STAMP**

\_\_\_\_\_  
PLACE \*\*

Data can be changed or deleted at any time!

\_\_\_\_\_  
DATE \*\*

\_\_\_\_\_  
SIGNATURE \*\*

DS-GVO - EU Basic Regulation on Data Protection - „BDSG – Bundesdatenschutzgesetz“// SG - Federal Data Protection Act (Germany)



## Membership fees – Contribution rules

The activities of "ELPUENTE@CUBA" aim to provide companies with the support, business intelligence and contacts they need to establish positive business relationships in Cuba. Members can therefore benefit from a program of activities and events, including invitations to high-level meetings with leaders. Participation is open to all businesses, from large companies with established operations in the region to smaller SMEs looking to export their business or services for the first time.

When members appear in public in the context of the Association, they must safeguard the interests of the Association.

Members choose a membership level according to the size of their company and the level of current investment in the region.

Investors and later possibly presidium members have negotiable conditions.

We can offer you five different membership levels:

**Student, Basic, Standard, VIP-KMU & VIP** (Possibly /investors have negotiable conditions).

### **Membership fees:**

The annual membership fees for "ELPUENTE@CUBA

	Fee	Admission Fee
• <b>Student:</b>	99,- €	with student/school certificate
• <b>Basic:</b>	129,- €	
• <b>Standard:</b>	495,- €	(Fair-Offer on FIHAV Havana 395 € !)
• <b>VIP-KMU:</b>	795,- €	Company - up to 25 full-time employees (FTE/ VZÄ/ETC)
• <b>VIP:</b>	995,- € 500,-€ to 1.500,-€	Company - from 50 FTE on, an admission fee is charged (grading by the Board of ELPUENTE@CUBA)
• <b>Investors:</b>		Information upon request

Contact [mitglieder@elpuenteacuba.de](mailto:mitglieder@elpuenteacuba.de), to discuss your potential membership in more detail or if you are a current member and wish to change your membership.

We recommend you, to download the membership application form from our site or register online.



Services	VIP & VIP-KMU	Standard	Basic & Student
Attendance at meetings of the Board of Directors of relevance (later also the Presidium) - on important topics of interest or concern	Yes	No	No
Invitations to regular events	Yes	Yes	Yes
Invitation also from partners/customers to events	4	2	Subject to charge
Invitations to events with cooperation partners	Yes	Yes / eventually subject to charge	Limited access / eventually subject to charge
Invitations to the annual reception	4 Invitation	2 Invitation	1 Invitation
Invitations to high level roundtables & briefings with ministers, politicians, political officials (EU/National), experts and high level business people & associations.	up to 6 events per year	up to 6 events per year (fee)	up to 6 events per year (fee)
Active Business Recommendations	Yes	Yes	Yes
Support in finding suitable consulting partners	Yes	Yes	Yes
Consulting service with defined main goals (with annual review)	6 hours per year	3 hours once	No
Current & active business recommendations	Yes	No	No
Strategic consulting - Additional consulting services on an agreement basis	6 hours	3 hours	Subject to charge
Regular networking opportunities (LinkedIn)	Yes	Yes	Yes
Access to Expert / VIP-LinkedIn groups	Yes/VIP	Yes/Expert	No
Subscription Bulletin "ELPUENTE"	10 Subscribers	3 Subscribers	1 Subscribers
Additionally: external target market analyses, publications, information	Yes	No	No
Cuba Standard subscription - 25% discount on the subscription	Gold	Silver	Bronze
Advantages when booking with a travel agency e.g. AMISTUR...	Yes(planned)	Yes(planned)	Yes(planned)
Discounts for delegations/travel on the part of e.g. GTAI	Yes(planned)	Yes(planned)	Yes(planned)
Advantages of using the NIRINT shipping line	Yes(planned)	Yes(planned)	Yes(planned)
Advantages when booking with a travel agency e.g. Aventoura ....	Yes(planned)	Yes(planned)	Yes(planned)